Lithia Motors Inc.

LAD

NYSE; shops; SIC 5500, Retail-Auto Dealers & Gasoline Stations; CIK 0001023128

C

middle fifth of 258 graded peers in shops

rank 140 of 258; percentile 54.1; sampling error 2.9 points; lower is stronger

A B C D E

C, the tortoise



Scoreboard

Profitability	D percentile 74.8
Solvency	C percentile 53.9
Growth and financing	A/B percentile 22.2
Reliability	0.94 AUC filers with over $2.67B assets; 95% interval 0.88 to 0.97; 61 events, 2020 to 2025
Peer failure rate	0.52% a year Item 1.03 bankruptcies, same asset band, 2012 to 2025
Size band	over $2.67B assets total assets $25.1B
Standard universe	inside revenue above $1M and assets above $10M
Warnings	none triggered not computable: distress
Inputs computable	9 of 14
Graded from	filings received through Feb 25, 2026 236 days before the rescan; latest periodic filing 10-Q received Jul 29, 2026
Last close	$295.11 2026-10-16; market equity $6.5B; no price enters the letter

Share price, twelve months to the rescan



Split-adjusted close. Each lollipop is a rescan and carries the letter held then.

Letter at every rescan, 2012 to 2026



Sector percentile at each rescan, stronger toward the top; facts filed by each date only.

Business, in the company's words

opening of Item 1 of the 10-K received Feb 25, 2026

As used in this Annual Report, the terms "Lithia," "Lithia and Driveway," "LAD," "the Company," "we," "us," and "our" refer collectively to Lithia Motors, Inc. and its subsidiaries, unless otherwise required by the context. Our store operations are conducted by our subsidiaries. Certain statements in this Annual Report, including in the sections entitled "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Business" constitute forward-looking statements within the meaning of the "Safe Harbor" provisions of the Private Securities Litigation Reform Act of 1995.

The fourteen inputs

lower percentile is stronger; sleeves and inputs within a sleeve carry equal weight

Input	Value	Peer median	Percentile, 0 to 100	Pct	Peers	Period end
Profitability, sleeve percentile 74.8						
Gross profitability	22.8%	43.0%		77.2	242	2025-12-31
Return on invested capital	not computable	10.9%				

latest aligned inputs end 2021-12-31; latest annual assets end 2025-12-31

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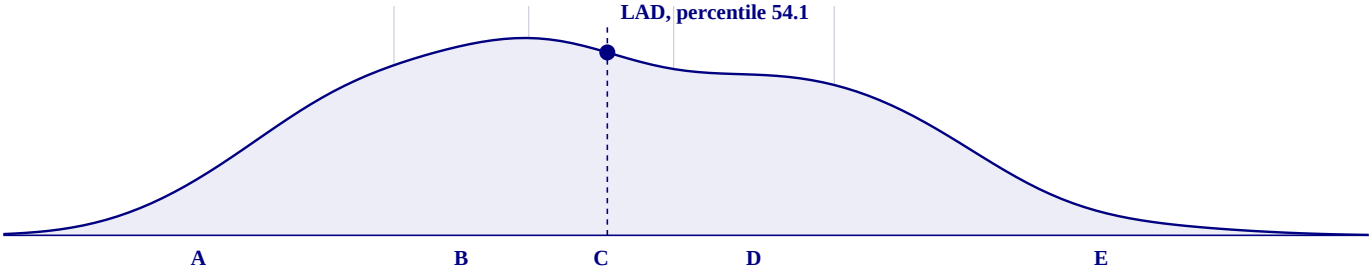
Accruals ratio	1.9%	(4.9%)	93.0	288	2025-12-31
Gross margin stability, five years	1.4 pts	1.2 pts	54.3	220	2025-12-31
Solvency, sleeve percentile 53.9					
Twelve-month failure probability	not computable	0.04%			
latest liabilities, cash plus short-term investments, book equity, and shares are required					
Altman Z double-prime	1.95	1.92	46.2	209	2025-12-31
Net debt to EBITDA	not computable	1.84x			
latest aligned inputs end 2021-12-31; latest annual assets end 2025-12-31					
Interest coverage	not computable	2.26x			
one or more required annual facts are missing					
Current ratio	1.17x	1.38x	61.7	296	2025-12-31
Growth and financing, sleeve percentile 22.2					
Revenue growth, three-year compound	10.1%	1.5%	16.0	269	2025-12-31
Free cash flow growth, three-year compound	not computable	5.6%			
current FCF must be positive and base FCF must exceed $100,000					
Reinvestment rate	(2.9%)	7.3%	63.6	152	2025-12-31
Asset growth, three years	18.7%	3.1%	5.9	272	2025-12-31
Net share issuance, one year	(11.1%)	(0.6%)	3.3	210	2026-02-25

Among 258 peers

shops; letters are fifths of this list



Composite score of every graded peer, smoothed; vertical rules are the letter band edges; stronger to the left.

Rank	Company	Percentile	Letter	Warnings
135	Hudson Technologies Inc. (HDSN)	52.1	C	
136	Penske Automotive Group, Inc. (PAG)	52.5	C	
137	Walmart Inc. (WMT)	52.9	C	
138	Natural Health Trends Corp. (NHTC)	53.3	C	
139	Insight Enterprises Inc. (NSIT)	53.7	C	
140	Lithia Motors Inc. (LAD)	54.1	C	
141	Climb Global Solutions, Inc. (CLMB)	54.5	C	fortress balance sheet
142	Barnes & Noble Education, Inc. (BNED)	54.9	C	late filer
143	Arrow Electronics, Inc. (ARW)	55.3	C	
144	Cheesecake Factory Inc. (CAKE)	55.6	C	
145	Victoria's Secret & Co. (VSXY)	56.0	C	

What the price implies

at the 2026-10-16 close; none of these enters the grade

Measure	Value	Peer median	Percentile
Twelve-month price change, skipping the latest month	17.1%	0.2%	66
Distance from 52-week high	(31.0%)	(20.6%)	39
EBIT to enterprise value	9.9%	5.4%	87
Free cash flow yield	0.09%	4.0%	22
Book value to price	0.99	0.34	82

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Sales to price	5.80	1.68	86
Composite equity issuance, five years	not computable	(16.7%)	
Relative strength against the sector, log excess return	0.18	0.03	66

Diagnostics

shown on every report; none enters the grade

Measure	Value
Piotroski F-score 3 of 9, period end 2025-12-31	
Return on assets above zero	pass
Operating cash flow above zero	pass
Return on assets improved	fail
Operating cash flow exceeds net income	fail
Long-term leverage fell	fail
Current ratio improved	fail
No new shares issued	pass
Gross margin improved	fail
Asset turnover improved	fail
Cash, filings, liquidity	
Cash and equivalents	$110.3M
Operating cash flow, four quarters	-$148.8M
Months of runway	8.9
Days since last periodic filing	82 (10-Q received Jul 29, 2026)
Median daily dollar volume, 63 sessions	$83.1M

Sources

every fact behind the inputs; each row links to its filing index on sec.gov

#	Concept	XBRL tag	Value	Period end	Received	Form	Accession
1	gross profit	us-gaap:GrossProfit	$5.7B	2025-12-31	2026-02-25	10-K	26-000015
2	assets	us-gaap:Assets	$25.1B	2025-12-31	2026-02-25	10-K	26-000015
3	operating income	us-gaap:OperatingIncomeLoss	$1.7B	2021-12-31	2024-02-23	10-K	24-000032
4	pretax income	us-gaap:IncomeLossFromContinuingOperationsBeforeInc...	$1.5B	2021-12-31	2024-02-23	10-K	24-000032
5	income tax	us-gaap:IncomeTaxExpenseBenefit	$422.1M	2021-12-31	2024-02-23	10-K	24-000032
6	total debt	us-gaap:LongTermDebtAndCapitalLeaseObligations	$3.2B	2021-12-31	2022-02-18	10-K	22-000042
7	book equity	us-gaap:StockholdersEquity	$4.6B	2021-12-31	2023-02-24	10-K	23-000053
8	cash	us-gaap:CashAndCashEquivalentsAtCarryingValue	$153.0M	2021-12-31	2022-02-18	10-K	22-000042
9	total debt	us-gaap:LongTermDebtAndCapitalLeaseObligations	$2.1B	2020-12-31	2022-02-18	10-K	22-000042
10	book equity	us-gaap:StockholdersEquity	$2.7B	2020-12-31	2022-02-18	10-K	22-000042
11	cash	us-gaap:CashAndCashEquivalentsAtCarryingValue	$160.2M	2020-12-31	2022-02-18	10-K	22-000042
12	net income	us-gaap:NetIncomeLoss	$819.6M	2025-12-31	2026-02-25	10-K	26-000015
13	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	$356.7M	2025-12-31	2026-02-25	10-K	26-000015
14	assets	us-gaap:Assets	$23.1B	2024-12-31	2026-02-25	10-K	26-000015
15	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$37.6B	2025-12-31	2026-02-25	10-K	26-000015
16	gross profit	us-gaap:GrossProfit	$5.6B	2024-12-31	2026-02-25	10-K	26-000015
17	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$36.2B	2024-12-31	2026-02-25	10-K	26-000015
18	gross profit	us-gaap:GrossProfit	$5.2B	2023-12-31	2026-02-25	10-K	26-000015
19	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$31.0B	2023-12-31	2026-02-25	10-K	26-000015
20	gross profit	us-gaap:GrossProfit	$5.2B	2022-12-31	2025-02-24	10-K	25-000026
21	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$28.2B	2022-12-31	2025-02-24	10-K	25-000026
22	gross profit	us-gaap:GrossProfit	$4.3B	2021-12-31	2024-02-23	10-K	24-000032
23	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$22.8B	2021-12-31	2024-02-23	10-K	24-000032
24	current assets	us-gaap:AssetsCurrent	$7.9B	2025-12-31	2026-02-25	10-K	26-000015
25	current liabilities	us-gaap:LiabilitiesCurrent	$6.7B	2025-12-31	2026-02-25	10-K	26-000015
26	retained earnings	us-gaap:RetainedEarningsAccumulatedDeficit	$6.5B	2025-12-31	2026-02-25	10-K	26-000015
27	operating income	us-gaap:OperatingIncomeLoss	$1.6B	2025-12-31	2026-02-25	10-K	26-000015

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28	book equity	us-gaap:StockholdersEquity	$6.6B	2025-12-31	2026-02-25	10-K	26-000015
29	liabilities	us-gaap:Liabilities	$18.5B	2025-12-31	2026-02-25	10-K	26-000015
30	depreciation amortization	us-gaap:DepreciationDepletionAndAmortization	$127.3M	2021-12-31	2024-02-23	10-K	24-000032
31	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	$350.9M	2025-12-31	2026-02-25	10-K	26-000015
32	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	$425.1M	2024-12-31	2026-02-25	10-K	26-000015
33	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	$351.4M	2024-12-31	2026-02-25	10-K	26-000015
34	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	-$472.4M	2023-12-31	2026-02-25	10-K	26-000015
35	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	$230.2M	2023-12-31	2026-02-25	10-K	26-000015
36	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	-$610.1M	2022-12-31	2025-02-24	10-K	25-000026
37	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	$303.1M	2022-12-31	2025-02-24	10-K	25-000026
38	depreciation amortization	us-gaap:DepreciationDepletionAndAmortization	$323.6M	2025-12-31	2026-02-25	10-K	26-000015
39	pretax income	us-gaap:IncomeLossFromContinuingOperationsBeforeInc...	$1.1B	2025-12-31	2026-02-25	10-K	26-000015
40	income tax	us-gaap:IncomeTaxExpenseBenefit	$282.5M	2025-12-31	2026-02-25	10-K	26-000015
41	current assets	us-gaap:AssetsCurrent	$7.8B	2024-12-31	2026-02-25	10-K	26-000015
42	current liabilities	us-gaap:LiabilitiesCurrent	$6.6B	2024-12-31	2026-02-25	10-K	26-000015
43	assets	us-gaap:Assets	$19.6B	2023-12-31	2025-02-24	10-K	25-000026
44	assets	us-gaap:Assets	$15.0B	2022-12-31	2024-02-23	10-K	24-000032
45	shares outstanding	dei:EntityCommonStockSharesOutstanding	23,374,910	2026-02-25	2026-02-25	10-K	26-000015
46	shares outstanding	dei:EntityCommonStockSharesOutstanding	26,286,746	2025-02-24	2025-02-24	10-K	25-000026

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