# Lovesac Co.

**LOVE**

Nasdaq; shops; SIC 5712, Retail-Furniture Stores; CIK 0001701758

**A**

**strongest fifth of 258 graded peers in shops**

rank 28 of 258; percentile 10.5; sampling error 2.9 points; lower is stronger

A B C D E

**A, the bull**



## Scoreboard

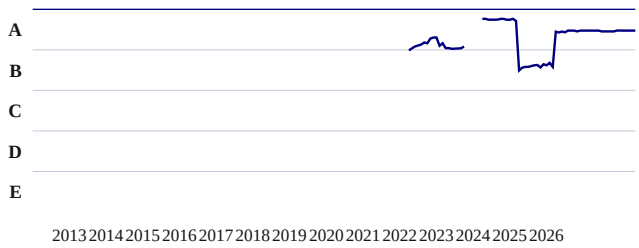
| | |
|---|---|
| **Profitability** | B<br>percentile 36.4 |
| **Solvency** | B/C<br>percentile 40.9 |
| **Growth and financing** | B<br>percentile 26.8 |
| **Reliability** | 0.87 AUC<br>filers with $120M to $591M assets; 95% interval 0.83 to 0.90; 206 events, 2020 to 2025 |
| **Peer failure rate** | 1.03% a year<br>Item 1.03 bankruptcies, same asset band, 2012 to 2025 |
| **Size band** | $120M to $591M assets<br>total assets $534.7M |
| **Standard universe** | inside<br>revenue above $1M and assets above $10M |
| **Warnings** | none triggered; fortress balance sheet<br>not computable: distress |
| **Inputs computable** | 9 of 14 |
| **Graded from** | filings received through Apr 2, 2026<br>201 days before the rescan; latest periodic filing 10-Q received Sep 10, 2026 |
| **Last close** | $14.41<br>2026-10-19; market equity $207.8M; no price enters the letter |

**Share price, twelve months to the rescan**




*Split-adjusted close. Each lollipop is a rescan and carries the letter held then.*

**Letter at every rescan, 2012 to 2026**




*Sector percentile at each rescan, stronger toward the top; facts filed by each date only.*

## Business, in the company's words

*opening of Item 1 of the 10-K received Apr 2, 2026*

When used in this report, the terms "we," "us," "our," "Lovesac" and the "Company" mean The Lovesac Company. We are a technology driven company that designs, manufactures and sells unique, high quality furniture derived through our proprietary Designed for Life® approach which results in products that are built to last a lifetime and designed to evolve as our customers' lives do.

## The fourteen inputs

*lower percentile is stronger; sleeves and inputs within a sleeve carry equal weight*

| Input | Value | Peer median | Percentile, 0 to 100 | Pct | Peers | Period end |
|---|---|---|---|---|---|---|
| **Profitability, sleeve percentile 36.4** | | | | | | |
| Gross profitability | 73.5% | 43.0% | | 14.5 | 242 | 2026-02-01 |
| Return on invested capital | not computable | 10.9% | | | | |
| *a prior annual debt, equity, and cash observation is required* | | | | | | |
| Accruals ratio | (8.5%) | (4.9%) | | 28.9 | 288 | 2026-02-01 |

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| | | | | | | |
|---|---|---|---|---|---|---|
| Gross margin stability, five years | 2.0 pts | 1.2 pts | | 65.8 | 220 | 2026-02-01 |
| **Solvency, sleeve percentile 40.9** | | | | | | |
| Twelve-month failure probability | not computable | 0.04% | | | | |
| *latest liabilities, cash plus short-term investments, book equity, and shares are required* | | | | | | |
| Altman Z double-prime | 2.04 | 1.92 | | 43.8 | 209 | 2026-02-01 |
| Net debt to EBITDA | not computable | 1.84x | | | | |
| *latest aligned inputs end 2021-01-31; latest annual assets end 2026-02-01* | | | | | | |
| Interest coverage | not computable | 2.26x | | | | |
| *one or more required annual facts are missing* | | | | | | |
| Current ratio | 1.61x | 1.38x | | 38.0 | 296 | 2026-02-01 |
| **Growth and financing, sleeve percentile 26.8** | | | | | | |
| Revenue growth, three-year compound | 2.3% | 1.5% | | 45.1 | 269 | 2026-02-01 |
| Free cash flow growth, three-year compound | not computable | 5.6% | | | | |
| *current FCF must be positive and base FCF must exceed $100,000* | | | | | | |
| Reinvestment rate | 192.2% | 7.3% | | 2.0 | 152 | 2026-02-01 |
| Asset growth, three years | 9.4% | 3.1% | | 21.8 | 272 | 2026-02-01 |
| Net share issuance, one year | (1.2%) | (0.6%) | | 38.3 | 210 | 2026-03-30 |

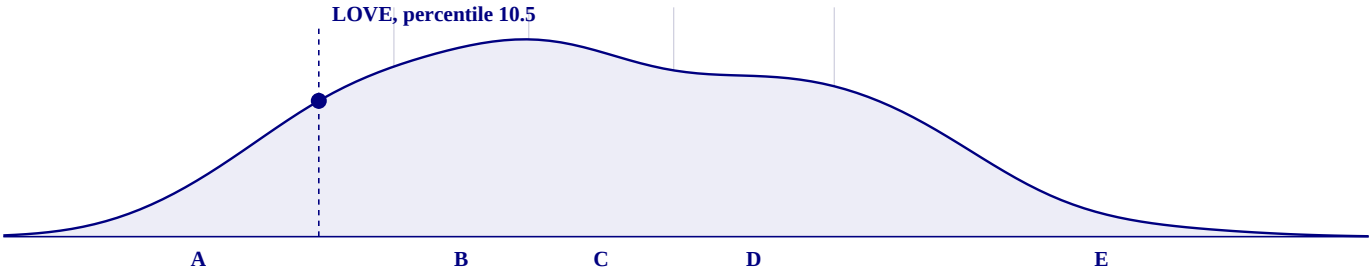
## Warnings

*1 of 7 checks triggered; none of them enters the letter*

| Check | Measured |
|---|---|
| Fortress balance sheet | cash minus debt is 341,000 USD; Altman Z is not used |

## Among 258 peers

*shops; letters are fifths of this list*




*Composite score of every graded peer, smoothed; vertical rules are the letter band edges; stronger to the left.*

| Rank | Company | Percentile | Letter | Warnings |
|---|---|---|---|---|
| 23 | Pricesmart Inc. (PSMT) | 8.6 | A | fortress balance sheet |
| 24 | QXO, Inc. (QXO) | 9.1 | A | |
| 25 | QXO, Inc. (QXO-PB) | 9.1 | A | |
| 26 | FirstCash Holdings, Inc. (FCFS) | 9.7 | A | |
| 27 | Ulta Beauty, Inc. (ULTA) | 10.1 | A | |
| 28 | Lovesac Co. (LOVE) | 10.5 | A | fortress balance sheet |
| 29 | Eplus Inc. (PLUS) | 10.9 | A | fortress balance sheet |
| 30 | Dutch Bros Inc. (BROS) | 11.3 | A | fortress balance sheet |
| 31 | Watsco Inc. (WSO) | 11.9 | A | fortress balance sheet |
| 32 | Watsco Inc. (WSO-B) | 11.9 | A | fortress balance sheet |
| 33 | Ollie's Bargain Outlet Holdings, Inc. (OLLI) | 12.5 | A | fortress balance sheet |

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## What the price implies

*at the 2026-10-19 close; none of these enters the grade*

| Measure | Value | Peer median | Percentile |
|---|---|---|---|
| Twelve-month price change, skipping the latest month | (7.9%) | 0.2% | 40 |
| Distance from 52-week high | (23.0%) | (20.8%) | 48 |
| EBIT to enterprise value | 2.5% | 5.3% | 23 |
| Free cash flow yield | 12.6% | 4.1% | 85 |
| Book value to price | 1.01 | 0.34 | 83 |
| Sales to price | 3.36 | 1.69 | 71 |
| Composite equity issuance, five years | (4.0%) | (16.7%) | 71 |
| Relative strength against the sector, log excess return | (0.06) | 0.03 | 40 |

## Diagnostics

*shown on every report; none enters the grade*

| Measure | Value |
|---|---|
| **Piotroski F-score None of 9, period end 2026-02-01** | |
| Return on assets above zero | pass |
| Operating cash flow above zero | pass |
| Return on assets improved | fail |
| Operating cash flow exceeds net income | pass |
| Long-term leverage fell | fail |
| Current ratio improved | pass |
| No new shares issued | pass |
| Gross margin improved | fail |
| Asset turnover improved | fail |
| **Cash, filings, liquidity** | |
| Cash and equivalents | $68.8M |
| Operating cash flow, four quarters | $67.1M |
| Months of runway | not finite |
| Days since last periodic filing | 40 (10-Q received Sep 10, 2026) |
| Median daily dollar volume, 63 sessions | $3.0M |

## Sources

*every fact behind the inputs; each row links to its filing index on sec.gov*

| # | Concept | XBRL tag | Value | Period end | Received | Form | Accession |
|---|---|---|---|---|---|---|---|
| 1 | gross profit | us-gaap:GrossProfit | $393.2M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 2 | assets | us-gaap:Assets | $534.7M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 3 | operating income | us-gaap:OperatingIncomeLoss | $14.9M | 2021-01-31 | 2023-11-30 | 10-K/A | 23-040367 |
| 4 | pretax income | us-gaap:IncomeLossFromContinuingOperationsBeforeInc... | $14.8M | 2021-01-31 | 2021-04-14 | 10-K | 21-021548 |
| 5 | income tax | us-gaap:IncomeTaxExpenseBenefit | $86,000 | 2021-01-31 | 2023-11-30 | 10-K/A | 23-040367 |
| 6 | total debt | us-gaap:LongTermDebt | $78.0M | 2021-01-31 | 2021-04-14 | 10-K | 21-021548 |
| 7 | book equity | us-gaap:StockholdersEquity | $107.9M | 2021-01-31 | 2024-04-11 | 10-K | 24-015804 |
| 8 | cash | us-gaap:CashAndCashEquivalentsAtCarryingValue | $78.3M | 2021-01-31 | 2022-03-30 | 10-K | 22-007882 |
| 9 | net income | us-gaap:NetIncomeLoss | $4.1M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 10 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | $49.3M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 11 | assets | us-gaap:Assets | $532.2M | 2025-02-02 | 2026-04-02 | 10-K | 26-022929 |
| 12 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $697.1M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 13 | gross profit | us-gaap:GrossProfit | $397.8M | 2025-02-02 | 2026-04-02 | 10-K | 26-022929 |
| 14 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $680.6M | 2025-02-02 | 2026-04-02 | 10-K | 26-022929 |
| 15 | gross profit | us-gaap:GrossProfit | $401.0M | 2024-02-04 | 2026-04-02 | 10-K | 26-022929 |
| 16 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $700.3M | 2024-02-04 | 2026-04-02 | 10-K | 26-022929 |
| 17 | gross profit | us-gaap:GrossProfit | $343.7M | 2023-01-29 | 2025-04-10 | 10-K | 25-017241 |
| 18 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $651.2M | 2023-01-29 | 2025-04-10 | 10-K | 25-017241 |

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| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| 19 | gross profit | us-gaap:GrossProfit | $273.5M | 2022-01-30 | 2024-04-11 | 10-K | 24-015804 |
| 20 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $498.2M | 2022-01-30 | 2024-04-11 | 10-K | 24-015804 |
| 21 | current assets | us-gaap:AssetsCurrent | $236.6M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 22 | current liabilities | us-gaap:LiabilitiesCurrent | $147.1M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 23 | retained earnings | us-gaap:RetainedEarningsAccumulatedDeficit | $23.9M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 24 | operating income | us-gaap:OperatingIncomeLoss | $5.4M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 25 | book equity | us-gaap:StockholdersEquity | $218.7M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 26 | liabilities | us-gaap:Liabilities | $316.0M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 27 | depreciation amortization | us-gaap:DepreciationDepletionAndAmortization | $6.1M | 2021-01-31 | 2023-11-30 | 10-K/A | 23-040367 |
| 28 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $23.1M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 29 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | $39.0M | 2025-02-02 | 2026-04-02 | 10-K | 26-022929 |
| 30 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $21.0M | 2025-02-02 | 2026-04-02 | 10-K | 26-022929 |
| 31 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | $76.4M | 2024-02-04 | 2026-04-02 | 10-K | 26-022929 |
| 32 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $28.7M | 2024-02-04 | 2026-04-02 | 10-K | 26-022929 |
| 33 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | -$21.4M | 2023-01-29 | 2025-04-10 | 10-K | 25-017241 |
| 34 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $25.2M | 2023-01-29 | 2025-04-10 | 10-K | 25-017241 |
| 35 | depreciation amortization | us-gaap:DepreciationDepletionAndAmortization | $14.9M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 36 | pretax income | us-gaap:IncomeLossFromContinuingOperationsBeforeInc... | $6.7M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 37 | income tax | us-gaap:IncomeTaxExpenseBenefit | $2.6M | 2026-02-01 | 2026-04-02 | 10-K | 26-022929 |
| 38 | current assets | us-gaap:AssetsCurrent | $246.6M | 2025-02-02 | 2026-04-02 | 10-K | 26-022929 |
| 39 | current liabilities | us-gaap:LiabilitiesCurrent | $155.1M | 2025-02-02 | 2026-04-02 | 10-K | 26-022929 |
| 40 | assets | us-gaap:Assets | $482.2M | 2024-02-04 | 2025-04-10 | 10-K | 25-017241 |
| 41 | assets | us-gaap:Assets | $408.6M | 2023-01-29 | 2024-04-11 | 10-K | 24-015804 |
| 42 | shares outstanding | dei:EntityCommonStockSharesOutstanding | 14,617,106 | 2026-03-30 | 2026-04-02 | 10-K | 26-022929 |
| 43 | shares outstanding | dei:EntityCommonStockSharesOutstanding | 14,793,504 | 2025-04-07 | 2025-04-10 | 10-K | 25-017241 |

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