# SurgePays, Inc.

**SURG**

Nasdaq; telecom; SIC 4813, Telephone Communications (No Radiotelephone); CIK 0001392694

**E**

**weakest fifth of 559 graded peers in the pooled technology a...**

rank 549 of 559; percentile 98.9; sampling error 2.1 points; lower is stronger

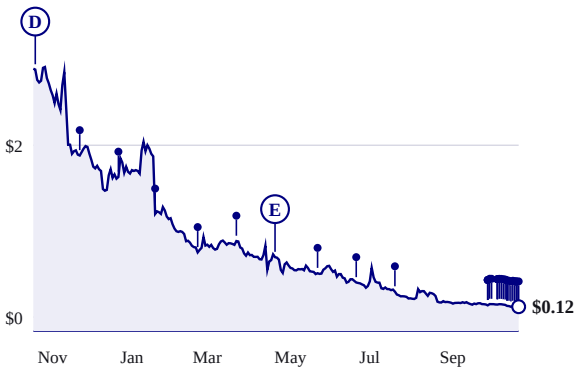
A B C D E

**E, the bear**



| Scoreboard | |
|---|---|
| **Profitability** | D<br>percentile 65.5 |
| **Solvency** | E<br>percentile 96.5 |
| **Growth and financing** | E<br>percentile 92.4 |
| **Reliability** | 0.76 AUC<br>filers with under $12.5M assets; 95% interval 0.65 to 0.86; 63 events, 2020 to 2025 |
| **Peer failure rate** | 0.60% a year<br>Item 1.03 bankruptcies, same asset band, 2012 to 2025 |
| **Size band** | under $12.5M assets<br>total assets $8.5M |
| **Standard universe** | outside<br>revenue above $1M and assets above $10M |
| **Warnings** | short runway, late filer<br>not computable: distress |
| **Inputs computable** | 8 of 14 |
| **Graded from** | filings received through Apr 15, 2026<br>189 days before the rescan; latest periodic filing 10-Q received Aug 19, 2026 |
| **Last close** | $0.12<br>2026-10-20; market equity $6.4M; no price enters the letter |

**Share price, twelve months to the rescan**




*Split-adjusted close. Each lollipop is a rescan and carries the letter held then.*

**Letter at every rescan, 2012 to 2026**




*Sector percentile at each rescan, stronger toward the top; facts filed by each date only.*

## Business, in the company's words

*opening of Item 1 of the 10-K received Apr 15, 2026*

the "Company") is a wireless and point of sale technology company focused on serving underserved and value-conscious consumers through a combination of retail distribution and digital acquisition channels. technology services, and transaction processing solutions through an integrated platform that combines wireless services with point of SurgePays operates a network of more than 9,000 independently owned convenience stores and similar retail locations, which serve as a primary distribution channel for its products and services.

## The fourteen inputs

*lower percentile is stronger; sleeves and inputs within a sleeve carry equal weight*

| Input | Value | Peer median | Percentile, 0 to 100 | Pct | Peers | Period end |
|---|---|---|---|---|---|---|
| **Profitability, sleeve percentile 65.5** | | | | | | |
| Gross profitability | (124.3%) | 28.3% | | 99.8 | 594 | 2025-12-31 |
| Return on invested capital | not computable | 8.9% | | | | |
| *prior invested-capital observation is 731 days earlier* | | | | | | |

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| | | | | | |
|---|---|---|---|---|---|
| Accruals ratio | (91.0%) | (7.3%) | 2.6 | 703 | 2025-12-31 |
| Gross margin stability, five years | 19.1 pts | 2.4 pts | 94.0 | 452 | 2025-12-31 |
| **Solvency, sleeve percentile 96.5** | | | | | |
| Twelve-month failure probability | not computable | 0.05% | | | |
| *latest liabilities, cash plus short-term investments, book equity, and shares are required* | | | | | |
| Altman Z double-prime | (73.37) | 1.91 | 97.6 | 624 | 2025-12-31 |
| Net debt to EBITDA | not computable | 1.71x | | | |
| *EBITDA must exceed $100,000* | | | | | |
| Interest coverage | not computable | 2.65x | | | |
| *latest aligned inputs end 2022-12-31; latest annual assets end 2025-12-31* | | | | | |
| Current ratio | 0.38x | 1.95x | 95.4 | 761 | 2025-12-31 |
| **Growth and financing, sleeve percentile 92.4** | | | | | |
| Revenue growth, three-year compound | (22.3%) | 5.2% | 92.8 | 615 | 2025-12-31 |
| Free cash flow growth, three-year compound | not computable | 15.0% | | | |
| *four consecutive annual FCF observations are required; found 10* | | | | | |
| Reinvestment rate | not computable | 15.1% | | | |
| *pretax income must exceed the validity floor and imply a 0%-100% tax rate* | | | | | |
| Asset growth, three years | (37.0%) | 3.4% | 97.7 | 641 | 2025-12-31 |
| Net share issuance, one year | 23.1% | 0.6% | 86.7 | 437 | 2026-04-15 |

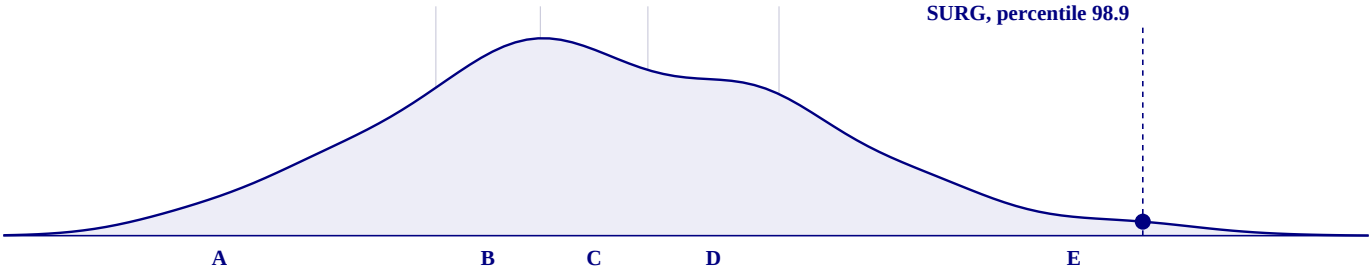
## Warnings

*2 of 7 checks triggered; none of them enters the letter*

| Check | Measured |
|---|---|
| Short runway | cash runway is 1.5 months |
| Late filer | found 3 NT 10-K/Q filings in the last eight quarters |

## Among 559 peers

*telecom; letters are fifths of this list*




*Composite score of every graded peer, smoothed; vertical rules are the letter band edges; stronger to the left.*

| Rank | Company | Percentile | Letter | Warnings |
|---|---|---|---|---|
| 544 | Rackspace Technology, Inc. (RXT) | 98.2 | E | late filer |
| 545 | Focus Universal Inc. (FCUV) | 98.4 | E | dilution, distress |
| 546 | ZW Data Action Technologies Inc. (CNET) | 98.6 | E | dilution, late filer |
| 547 | High Wire Networks, Inc. (HWNI) | 98.7 | E | late filer |
| 548 | Palladyne AI Corp. (PDYN) | 98.8 | E | dilution |
| 549 | SurgePays, Inc. (SURG) | 98.9 | E | short runway, late filer |
| 550 | Polar Power, Inc. (POLA) | 99.0 | E | dilution, short runway, late filer, fortress balance sheet |
| 551 | Sports Entertainment Gaming Global Corp. (LTRYW) | 99.3 | E | short runway, late filer |
| 552 | Sports Entertainment Gaming Global Corp. (SEGG) | 99.3 | E | short runway, late filer |
| 553 | Array Digital Infrastructure, Inc. (AD) | 99.4 | E | |
| 554 | Array Digital Infrastructure, Inc. (UZD) | 99.4 | E | |

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## What the price implies

*at the 2026-10-20 close; none of these enters the grade*

| Measure | Value | Peer median | Percentile |
|---|---|---|---|
| Twelve-month price change, skipping the latest month | (94.1%) | (0.3%) | 1 |
| Distance from 52-week high | (95.9%) | (31.2%) | 1 |
| EBIT to enterprise value | (154.6%) | 1.4% | 3 |
| Free cash flow yield | (335.7%) | 2.9% | 2 |
| Book value to price | (3.26) | 0.27 | 1 |
| Sales to price | 8.97 | 0.34 | 97 |
| Composite equity issuance, five years | not computable | 3.6% | |
| Relative strength against the sector, log excess return | (2.77) | (0.23) | 1 |

## Diagnostics

*shown on every report; none enters the grade*

| Measure | Value |
|---|---|
| **Piotroski F-score 3 of 9, period end 2025-12-31** | |
| Return on assets above zero | fail |
| Operating cash flow above zero | fail |
| Return on assets improved | fail |
| Operating cash flow exceeds net income | pass |
| Long-term leverage fell | fail |
| Current ratio improved | fail |
| No new shares issued | fail |
| Gross margin improved | pass |
| Asset turnover improved | pass |
| **Cash, filings, liquidity** | |
| Cash and equivalents | $2.0M |
| Operating cash flow, four quarters | -$15.4M |
| Months of runway | 1.5 |
| Days since last periodic filing | 63 (10-Q received Aug 19, 2026) |
| Median daily dollar volume, 63 sessions | $472,509 |

## Sources

*every fact behind the inputs; each row links to its filing index on sec.gov*

| # | Concept | XBRL tag | Value | Period end | Received | Form | Accession |
|---|---|---|---|---|---|---|---|
| 1 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $57.0M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 2 | cost of revenue | us-gaap:CostOfRevenue | $67.6M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 3 | assets | us-gaap:Assets | $8.5M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 4 | operating income | us-gaap:OperatingIncomeLoss | -$43.5M | 2024-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 5 | pretax income | us-gaap:IncomeLossFromContinuingOperationsBeforeInc... | -$43.1M | 2024-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 6 | income tax | us-gaap:IncomeTaxExpenseBenefit | $2.9M | 2024-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 7 | total debt | us-gaap:LongTermDebt | $4.0M | 2024-12-31 | 2025-03-25 | 10-K | 25-000608 |
| 8 | book equity | us-gaap:StockholdersEquity | $15.3M | 2024-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 9 | cash | us-gaap:CashAndCashEquivalentsAtCarryingValue | $11.8M | 2024-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 10 | total debt | us-gaap:LongTermDebt | $7.7M | 2022-12-31 | 2023-03-30 | 10-K | 23-009766 |
| 11 | book equity | us-gaap:StockholdersEquity | $5.0M | 2022-12-31 | 2024-03-12 | 10-K | 24-009661 |
| 12 | cash | us-gaap:CashAndCashEquivalentsAtCarryingValue | $7.0M | 2022-12-31 | 2023-03-30 | 10-K | 23-009766 |
| 13 | net income | us-gaap:NetIncomeLoss | -$36.1M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 14 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | -$21.3M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 15 | assets | us-gaap:Assets | $24.0M | 2024-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 16 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $60.9M | 2024-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 17 | cost of revenue | us-gaap:CostOfRevenue | $75.2M | 2024-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 18 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $137.1M | 2023-12-31 | 2025-03-25 | 10-K | 25-000608 |

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| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 19 | cost of revenue | us-gaap:CostOfRevenue | $101.5M | 2023-12-31 | 2025-03-25 | 10-K | 25-000608 |
| 20 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $121.5M | 2022-12-31 | 2024-03-12 | 10-K | 24-009661 |
| 21 | cost of revenue | us-gaap:CostOfRevenue | $108.1M | 2022-12-31 | 2024-03-12 | 10-K | 24-009661 |
| 22 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $51.1M | 2021-12-31 | 2023-03-30 | 10-K | 23-009766 |
| 23 | cost of revenue | us-gaap:CostOfRevenue | $44.9M | 2021-12-31 | 2023-03-30 | 10-K | 23-009766 |
| 24 | current assets | us-gaap:AssetsCurrent | $7.0M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 25 | current liabilities | us-gaap:LiabilitiesCurrent | $18.2M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 26 | retained earnings | us-gaap:RetainedEarningsAccumulatedDeficit | -$97.0M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 27 | operating income | us-gaap:OperatingIncomeLoss | -$34.1M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 28 | book equity | us-gaap:StockholdersEquity | -$15.3M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 29 | liabilities | us-gaap:Liabilities | $23.9M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 30 | total debt | us-gaap:LongTermDebt | $13.3M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 31 | cash | us-gaap:CashAndCashEquivalentsAtCarryingValue | $1.7M | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 32 | depreciation amortization | us-gaap:DepreciationDepletionAndAmortization | $206,161 | 2025-12-31 | 2026-04-15 | 10-K | 26-016889 |
| 33 | operating income | us-gaap:OperatingIncomeLoss | $633,785 | 2022-12-31 | 2024-03-12 | 10-K | 24-009661 |
| 34 | interest expense | us-gaap:InterestExpense | $400,000 | 2022-12-31 | 2023-03-30 | 10-K | 23-009766 |
| 35 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $331,803 | 2018-12-31 | 2020-05-12 | 10-K | 20-008410 |
| 36 | depreciation amortization | us-gaap:DepreciationDepletionAndAmortization | $149,642 | 2018-12-31 | 2020-05-12 | 10-K | 20-008410 |
| 37 | operating income | us-gaap:OperatingIncomeLoss | -$1.5M | 2018-12-31 | 2020-05-12 | 10-K | 20-008410 |
| 38 | pretax income | us-gaap:IncomeLossFromContinuingOperationsBeforeInc... | -$1.5M | 2018-12-31 | 2020-05-12 | 10-K | 20-008410 |
| 39 | income tax | us-gaap:IncomeTaxExpenseBenefit | $82,230 | 2018-12-31 | 2020-05-12 | 10-K | 20-008410 |
| 40 | current assets | us-gaap:AssetsCurrent | $3.1M | 2018-12-31 | 2020-05-12 | 10-K | 20-008410 |
| 41 | current liabilities | us-gaap:LiabilitiesCurrent | $4.8M | 2018-12-31 | 2020-05-12 | 10-K | 20-008410 |
| 42 | current assets | us-gaap:AssetsCurrent | $3.0M | 2017-12-31 | 2019-04-01 | 10-K | 19-004471 |
| 43 | current liabilities | us-gaap:LiabilitiesCurrent | $2.8M | 2017-12-31 | 2019-04-01 | 10-K | 19-004471 |
| 44 | assets | us-gaap:Assets | $41.9M | 2023-12-31 | 2025-03-25 | 10-K | 25-000608 |
| 45 | assets | us-gaap:Assets | $34.0M | 2022-12-31 | 2024-03-12 | 10-K | 24-009661 |
| 46 | shares outstanding | dei:EntityCommonStockSharesOutstanding | 25,121,895 | 2026-04-15 | 2026-04-15 | 10-K | 26-016889 |
| 47 | shares outstanding | dei:EntityCommonStockSharesOutstanding | 20,411,549 | 2025-03-21 | 2025-03-25 | 10-K | 25-000608 |

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