# Focus Universal Inc.

**FCUV**

Nasdaq; business equipment; SIC 3823, Industrial Instruments For Measurement, Display, and Control; CIK 0001590418

**E**

**weakest fifth of 497 graded peers in business equipment**

rank 489 of 497; percentile 98.4; sampling error 2.2 points; lower is stronger

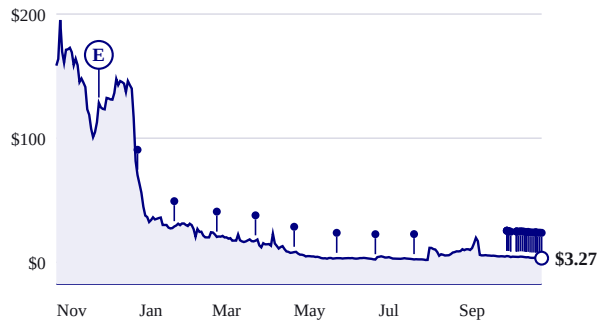
A B C D E

**E, the bear**



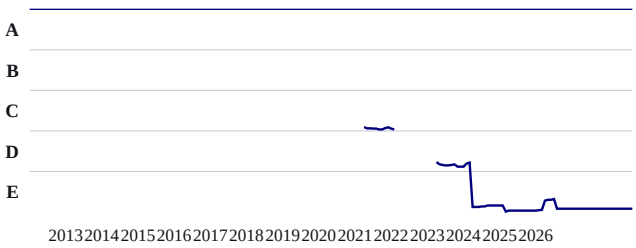
| Scoreboard | |
|---|---|
| **Profitability** | E<br>percentile 94.7 |
| **Solvency** | C<br>percentile 55.8 |
| **Growth and financing** | D/E<br>percentile 81.4 |
| **Reliability** | 0.76 AUC<br>filers with under $12.5M assets; 95% interval 0.65 to 0.86; 63 events, 2020 to 2025 |
| **Peer failure rate** | 0.60% a year<br>Item 1.03 bankruptcies, same asset band, 2012 to 2025 |
| **Size band** | under $12.5M assets<br>total assets $8.9M |
| **Standard universe** | outside<br>revenue above $1M and assets above $10M |
| **Warnings** | dilution, distress<br>not computable: short runway, fortress balance sheet |
| **Inputs computable** | 8 of 14 |
| **Graded from** | filings received through Mar 31, 2026<br>206 days before the rescan; latest periodic filing 10-Q received Aug 14, 2026 |
| **Last close** | $3.63<br>2026-10-14; market equity $2.6M; no price enters the letter |

**Share price, twelve months to the rescan**




*Split-adjusted close. Each lollipop is a rescan and carries the letter held then.*

**Letter at every rescan, 2012 to 2026**




*Sector percentile at each rescan, stronger toward the top; facts filed by each date only.*

## Business, in the company's words

*opening of Item 1 of the 10-K received Mar 31, 2026*

"we," "us," or "our") is a Nevada corporation. We are based in the city of Ontario, California, and were incorporated in Nevada in 2012. In December of 2013, we filed an S-1 registration statement that went effective on March 14, 2014. From March 14, 2014, through August 30, 2021, our securities traded on the OTCQB Market. From August 31, 2021, through January 27, 2022, our securities traded on the Nasdaq Capital Market. From January 28, 2022, to September 22, 2024, our securities traded on the Nasdaq Global Market. On September 23, 2024, our securities were transferred for trading to the Nasdaq Capital Market. We hold 28 patents and Perfecular Inc.

## The fourteen inputs

*lower percentile is stronger; sleeves and inputs within a sleeve carry equal weight*

| Input | Value | Peer median | Percentile, 0 to 100 | Pct | Peers | Period end |
|---|---|---|---|---|---|---|
| **Profitability, sleeve percentile 94.7** | | | | | | |
| Gross profitability | (0.4%) | 28.6% | | 96.8 | 558 | 2025-12-31 |
| Return on invested capital | not computable | 11.2% | | | | |

Not investment advice. Informational and educational only. Data from SEC EDGAR, may contain errors, is not warranted. The grade ranks reported financial condition and is not a return forecast.

| | | | | | |
|---|---|---|---|---|---|
| *one or more required annual facts are missing* | | | | | |
| Accruals ratio | 4.9% | (7.4%) | 92.6 | 621 | 2025-12-31 |
| Gross margin stability, five years | not computable | 2.3 pts | | | |
| *five consecutive annual gross margins are required* | | | | | |
| **Solvency, sleeve percentile 55.8** | | | | | |
| Twelve-month failure probability | 34.05% | 0.05% | 100.0 | 102 | 2026-06-30 |
| Altman Z double-prime | (1.60) | 2.16 | 65.2 | 565 | 2025-12-31 |
| Net debt to EBITDA | not computable | 1.11x | | | |
| *one or more required annual facts are missing* | | | | | |
| Interest coverage | not computable | 3.77x | | | |
| *interest expense must exceed $100,000* | | | | | |
| Current ratio | 23.60x | 2.01x | 2.1 | 665 | 2025-12-31 |
| **Growth and financing, sleeve percentile 81.4** | | | | | |
| Revenue growth, three-year compound | (10.3%) | 6.4% | 86.6 | 537 | 2025-12-31 |
| Free cash flow growth, three-year compound | not computable | 18.0% | | | |
| *current FCF must be positive and base FCF must exceed $100,000* | | | | | |
| Reinvestment rate | not computable | 14.3% | | | |
| *NOPAT must exceed $100,000* | | | | | |
| Asset growth, three years | (1.6%) | 5.0% | 66.3 | 562 | 2025-12-31 |
| Net share issuance, one year | 44.1% | 0.5% | 91.2 | 410 | 2026-03-25 |

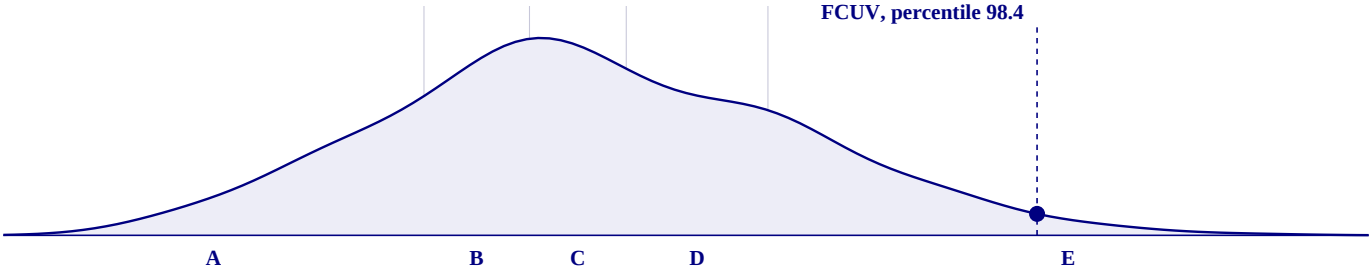
## Warnings

*2 of 7 checks triggered; none of them enters the letter*

| Check | Measured |
|---|---|
| Dilution | split-adjusted year-over-year share growth is 44.1% |
| Distress | CHS probability 34.045509%; universe top-decile threshold 0.987374% |

## Among 497 peers

*business equipment; letters are fifths of this list*




*Composite score of every graded peer, smoothed; vertical rules are the letter band edges; stronger to the left.*

| Rank | Company | Percentile | Letter | Warnings |
|---|---|---|---|---|
| 484 | Astrotech Corp. (ASTC) | 97.4 | E | distress, fortress balance sheet |
| 485 | Healthcare Triangle, Inc. (HCTI) | 97.6 | E | dilution, short runway, late filer |
| 486 | Flux Power Holdings, Inc. (FLUX) | 97.8 | E | dilution, short runway, late filer |
| 487 | Firy Inc. (FIRY) | 98.0 | E | late filer, fortress balance sheet |
| 488 | Rackspace Technology, Inc. (RXT) | 98.2 | E | late filer |
| 489 | Focus Universal Inc. (FCUV) | 98.4 | E | dilution, distress |
| 490 | ZW Data Action Technologies Inc. (CNET) | 98.6 | E | dilution, late filer |
| 491 | Palladyne AI Corp. (PDYN) | 98.8 | E | dilution |
| 492 | Polar Power, Inc. (POLA) | 99.0 | E | dilution, short runway, late filer, fortress balance sheet |
| 493 | Sports Entertainment Gaming Global Corp. (LTRYW) | 99.3 | E | short runway, late filer |
| 494 | Sports Entertainment Gaming Global Corp. (SEGG) | 99.3 | E | short runway, late filer |

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## What the price implies

*at the 2026-10-14 close; none of these enters the grade*

| Measure | Value | Peer median | Percentile |
|---|---|---|---|
| Twelve-month price change, skipping the latest month | (92.0%) | 2.2% | 1 |
| Distance from 52-week high | (98.3%) | (33.0%) | 1 |
| EBIT to enterprise value | (32.8%) | 1.5% | 11 |
| Free cash flow yield | (223.3%) | 2.8% | 2 |
| Book value to price | 3.57 | 0.26 | 97 |
| Sales to price | 0.11 | 0.31 | 21 |
| Composite equity issuance, five years | not computable | 4.2% | |
| Relative strength against the sector, log excess return | (2.81) | (0.26) | 1 |

## Diagnostics

*shown on every report; none enters the grade*

| Measure | Value |
|---|---|
| **Piotroski F-score None of 9, period end 2025-12-31** | |
| Return on assets above zero | fail |
| Operating cash flow above zero | fail |
| Return on assets improved | fail |
| Operating cash flow exceeds net income | fail |
| Long-term leverage fell | fail |
| Current ratio improved | pass |
| No new shares issued | fail |
| Gross margin improved | fail |
| Asset turnover improved | fail |
| **Cash, filings, liquidity** | |
| Cash and equivalents | n/a |
| Operating cash flow, four quarters | n/a |
| Months of runway | not finite |
| Days since last periodic filing | 70 (10-Q received Aug 14, 2026) |
| Median daily dollar volume, 63 sessions | $290,281 |

## Sources

*every fact behind the inputs; each row links to its filing index on sec.gov*

| # | Concept | XBRL tag | Value | Period end | Received | Form | Accession |
|---|---|---|---|---|---|---|---|
| 1 | gross profit | us-gaap:GrossProfit | -$35,252 | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 2 | assets | us-gaap:Assets | $8.9M | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 3 | net income | us-gaap:NetIncomeLoss | -$4.8M | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 4 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | -$5.1M | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 5 | assets | us-gaap:Assets | $4.1M | 2024-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 6 | current assets | us-gaap:AssetsCurrent | $8.6M | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 7 | current liabilities | us-gaap:LiabilitiesCurrent | $366,471 | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 8 | retained earnings | us-gaap:RetainedEarningsAccumulatedDeficit | -$31.0M | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 9 | operating income | us-gaap:OperatingIncomeLoss | -$4.9M | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 10 | book equity | us-gaap:StockholdersEquity | $2.6M | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 11 | liabilities | us-gaap:Liabilities | $366,471 | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 12 | operating income | us-gaap:OperatingIncomeLoss | -$467,030 | 2016-12-31 | 2018-04-02 | 10-K | 18-000888 |
| 13 | interest expense | us-gaap:InterestExpense | $203 | 2016-12-31 | 2017-03-22 | 10-K | 17-000639 |
| 14 | revenue | us-gaap:Revenues | $255,023 | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 15 | revenue | us-gaap:Revenues | $398,137 | 2024-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 16 | revenue | us-gaap:Revenues | $440,543 | 2023-12-31 | 2025-02-28 | 10-K | 25-001278 |
| 17 | revenue | us-gaap:Revenues | $353,619 | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 18 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $28,106 | 2025-12-31 | 2026-03-31 | 10-K | 26-002503 |

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| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 19 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | -$4.7M | 2024-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 20 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $18,687 | 2024-12-31 | 2026-03-31 | 10-K | 26-002503 |
| 21 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | -$3.5M | 2023-12-31 | 2025-02-28 | 10-K | 25-001278 |
| 22 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $20,620 | 2023-12-31 | 2025-02-28 | 10-K | 25-001278 |
| 23 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | -$3.0M | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 24 | capital expenditure | us-gaap:PaymentsToAcquirePropertyPlantAndEquipment | $42,187 | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 25 | depreciation amortization | us-gaap:Depreciation | $166,266 | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 26 | operating income | us-gaap:OperatingIncomeLoss | -$5.2M | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 27 | pretax income | us-gaap:IncomeLossFromContinuingOperationsBeforeInc... | -$4.9M | 2022-12-31 | 2023-03-31 | 10-K | 23-002065 |
| 28 | income tax | us-gaap:IncomeTaxExpenseBenefit | $0 | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 29 | current assets | us-gaap:AssetsCurrent | $4.8M | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 30 | current liabilities | us-gaap:LiabilitiesCurrent | $1.4M | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 31 | current assets | us-gaap:AssetsCurrent | $9.2M | 2021-12-31 | 2023-03-31 | 10-K | 23-002065 |
| 32 | current liabilities | us-gaap:LiabilitiesCurrent | $571,442 | 2021-12-31 | 2023-03-31 | 10-K | 23-002065 |
| 33 | assets | us-gaap:Assets | $5.3M | 2023-12-31 | 2025-02-28 | 10-K | 25-001278 |
| 34 | assets | us-gaap:Assets | $9.3M | 2022-12-31 | 2024-04-01 | 10-K | 24-001995 |
| 35 | shares outstanding | dei:EntityCommonStockSharesOutstanding | 1,025,135 | 2026-03-25 | 2026-03-31 | 10-K | 26-002503 |
| 36 | shares outstanding | dei:EntityCommonStockSharesOutstanding | 7,113,960 | 2025-01-31 | 2025-02-28 | 10-K | 25-001278 |

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