# Stem, Inc.

**STEM**

NYSE; business equipment; SIC 7373, Services-Computer Integrated Systems Design; CIK 0001758766

**E**

**weakest fifth of 469 graded peers in business equipment**

rank 469 of 469; percentile 100.0; sampling error 2.3 points; lower is stronger

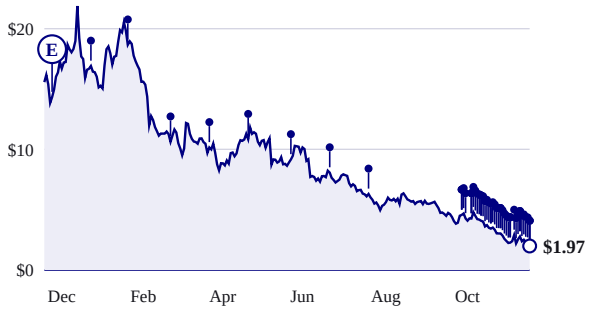
A B C D E

**E, the bear**



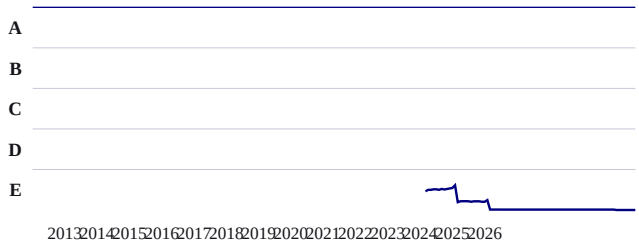
| Scoreboard | |
|---|---|
| **Profitability** | E<br>percentile 85.6 |
| **Solvency** | E<br>percentile 87.2 |
| **Growth and financing** | E<br>percentile 87.1 |
| **Reliability** | 0.87 AUC<br>filers with $120M to $591M assets; 95% interval 0.83 to 0.90; 206 events, 2020 to 2025 |
| **Peer failure rate** | 1.03% a year<br>Item 1.03 bankruptcies, same asset band, 2012 to 2025 |
| **Size band** | $120M to $591M assets<br>total assets $308.9M |
| **Standard universe** | inside<br>revenue above $1M and assets above $10M |
| **Warnings** | none triggered<br>not computable: distress, fortress balance sheet |
| **Inputs computable** | 8 of 13 |
| **Graded from** | filings received through Mar 5, 2026<br>257 days before the rescan; latest periodic filing 10-Q received Nov 16, 2026 |
| **Last close** | $1.97<br>2026-11-16; market equity $19.1M; no price enters the letter |

**Share price, twelve months to the rescan**




*Split-adjusted close. Each lollipop is a rescan and carries the letter held then.*

**Letter at every rescan, 2012 to 2026**




*Sector percentile at each rescan, stronger toward the top; facts filed by each date only.*

## Business, in the company's words

*opening of Item 1 of the 10-K received Mar 5, 2026*

In 2024, we announced a new business strategy that reflects a renewed focus on developing and marketing our AI-enabled software, edge and services offerings. This transition entailed significant operational changes during calendar years 2024 and 2025, including reduction of what had historically been the source of most of our revenue (battery resales), adjustments to the way we develop and market our products and services, and realignment of our business processes.

## The thirteen inputs

*lower percentile is stronger; sleeves and inputs within a sleeve carry equal weight*

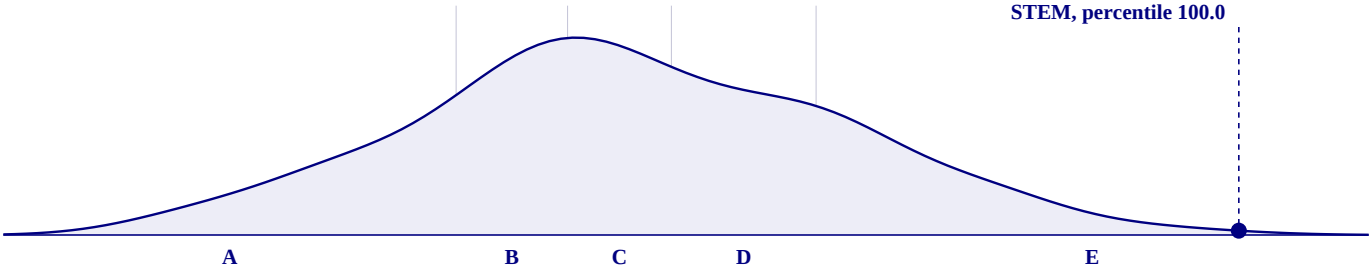
| Input | Value | Peer median | Percentile, 0 to 100 | Pct | Peers | Period end |
|---|---|---|---|---|---|---|
| **Profitability, sleeve percentile 85.6** | | | | | | |
| Gross profitability | 19.4% | 29.1% | | 65.4 | 512 | 2025-12-31 |
| Return on invested capital | not computable | 11.2% | | | | |
| *one or more required annual facts are missing* | | | | | | |
| Accruals ratio | 35.1% | (7.4%) | | 98.2 | 566 | 2025-12-31 |

Not investment advice. Informational and educational only. Data from SEC EDGAR, may contain errors, is not warranted. The grade ranks reported financial condition and is not a return forecast.

| | | | | | |
|---|---|---|---|---|---|
| Gross margin stability, five years | 15.9 pts | 2.3 pts | 93.1 | 406 | 2025-12-31 |
| **Solvency, sleeve percentile 87.2** | | | | | |
| Altman Z double-prime | (17.62) | 2.19 | 87.6 | 516 | 2025-12-31 |
| Net debt to EBITDA | not computable | 1.15x | | | |
| *one or more required annual facts are missing* | | | | | |
| Interest coverage | not computable | 4.90x | | | |
| *latest aligned inputs end 2023-12-31; latest annual assets end 2025-12-31* | | | | | |
| Current ratio | 0.91x | 1.98x | 86.8 | 599 | 2025-12-31 |
| **Growth and financing, sleeve percentile 87.1** | | | | | |
| Revenue growth, three-year compound | (24.5%) | 6.4% | 95.4 | 502 | 2025-12-31 |
| Free cash flow growth, three-year compound | not computable | 18.2% | | | |
| *four consecutive annual FCF observations are required; found 0* | | | | | |
| Reinvestment rate | not computable | 14.3% | | | |
| *one or more required annual facts are missing* | | | | | |
| Asset growth, three years | (39.9%) | 5.0% | 98.8 | 519 | 2025-12-31 |
| Net share issuance, one year | 3.8% | 0.5% | 67.1 | 405 | 2026-02-25 |

## Among 469 peers

*business equipment; letters are fifths of this list*




*Composite score of every graded peer, smoothed; vertical rules are the letter band edges; stronger to the left.*

| Rank | Company | Percentile | Letter | Warnings |
|---|---|---|---|---|
| 464 | Rackspace Technology, Inc. (RXT) | 98.9 | E | late filer |
| 465 | ZW Data Action Technologies Inc. (CNET) | 99.1 | E | dilution, late filer |
| 466 | Polar Power, Inc. (POLA) | 99.4 | E | dilution, short runway, late filer, fortress balance sheet |
| 467 | Sports Entertainment Gaming Global Corp. (SEGG) | 99.6 | E | short runway, late filer, distress |
| 468 | Pixelworks, Inc. (PXLW) | 99.8 | E | dilution, fortress balance sheet |
| 469 | Stem, Inc. (STEM) | 100.0 | E | |

## What the price implies

*at the 2026-11-16 close; none of these enters the grade*

| Measure | Value | Peer median | Percentile |
|---|---|---|---|
| Twelve-month price change, skipping the latest month | (78.3%) | (2.0%) | 5 |
| Distance from 52-week high | (91.0%) | (36.5%) | 4 |
| EBIT to enterprise value | not computable | 1.8% | |
| Free cash flow yield | not computable | 2.9% | |
| Book value to price | (14.76) | 0.28 | 0 |
| Sales to price | 8.16 | 0.32 | 97 |
| Composite equity issuance, five years | not computable | 4.4% | |
| Relative strength against the sector, log excess return | (1.80) | (0.29) | 5 |
| Twelve-month failure probability, CHS model | not computable | 0.05% | |

Not investment advice. Informational and educational only. Data from SEC EDGAR, may contain errors, is not warranted. The grade ranks reported financial condition and is not a return forecast.

## Diagnostics

*shown on every report; none enters the grade*

| Measure | Value |
|---|---|
| **Piotroski F-score None of 9, period end 2025-12-31** | |
| Return on assets above zero | pass |
| Operating cash flow above zero | pass |
| Return on assets improved | pass |
| Operating cash flow exceeds net income | fail |
| Long-term leverage fell | fail |
| Current ratio improved | fail |
| No new shares issued | fail |
| Gross margin improved | pass |
| Asset turnover improved | pass |
| **Cash, filings, liquidity** | |
| Cash and equivalents | $36.9M |
| Operating cash flow, four quarters | $1.7M |
| Months of runway | not finite |
| Days since last periodic filing | 1 (10-Q received Nov 16, 2026) |
| Median daily dollar volume, 63 sessions | $497,981 |

## Sources

*every fact behind the inputs; each row links to its filing index on sec.gov*

| # | Concept | XBRL tag | Value | Period end | Received | Form | Accession |
|---|---|---|---|---|---|---|---|
| 1 | gross profit | us-gaap:GrossProfit | $60.0M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 2 | assets | us-gaap:Assets | $308.9M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 3 | net income | us-gaap:ProfitLoss | $137.8M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 4 | operating cash flow | us-gaap:NetCashProvidedByUsedInOperatingActivities | $6.9M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 5 | assets | us-gaap:Assets | $437.4M | 2024-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 6 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $156.3M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 7 | gross profit | us-gaap:GrossProfit | -$11.1M | 2024-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 8 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $144.6M | 2024-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 9 | gross profit | us-gaap:GrossProfit | $3.7M | 2023-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 10 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $461.5M | 2023-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 11 | gross profit | us-gaap:GrossProfit | $33.1M | 2022-12-31 | 2025-03-05 | 10-K | 25-000005 |
| 12 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $363.0M | 2022-12-31 | 2025-03-05 | 10-K | 25-000005 |
| 13 | gross profit | us-gaap:GrossProfit | $1.2M | 2021-12-31 | 2024-02-29 | 10-K | 24-000029 |
| 14 | revenue | us-gaap:RevenueFromContractWithCustomerExcludingA... | $127.4M | 2021-12-31 | 2024-02-29 | 10-K | 24-000029 |
| 15 | current assets | us-gaap:AssetsCurrent | $100.1M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 16 | current liabilities | us-gaap:LiabilitiesCurrent | $110.6M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 17 | retained earnings | us-gaap:RetainedEarningsAccumulatedDeficit | -$1.5B | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 18 | operating income | us-gaap:OperatingIncomeLoss | -$55.7M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 19 | book equity | us-gaap:StockholdersEquity | -$249.4M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 20 | liabilities | us-gaap:Liabilities | $557.9M | 2025-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 21 | operating income | us-gaap:OperatingIncomeLoss | -$179.3M | 2023-12-31 | 2026-03-05 | 10-K | 26-000016 |
| 22 | interest expense | us-gaap:InterestExpense | $15.0M | 2023-12-31 | 2024-02-29 | 10-K | 24-000029 |
| 23 | assets | us-gaap:Assets | $1.4B | 2023-12-31 | 2025-03-05 | 10-K | 25-000005 |
| 24 | assets | us-gaap:Assets | $1.4B | 2022-12-31 | 2024-02-29 | 10-K | 24-000029 |
| 25 | shares outstanding | dei:EntityCommonStockSharesOutstanding | 8,518,974 | 2026-02-25 | 2026-03-05 | 10-K | 26-000016 |
| 26 | shares outstanding | dei:EntityCommonStockSharesOutstanding | 164,149,723 | 2025-02-25 | 2025-03-05 | 10-K | 25-000005 |

Not investment advice. Informational and educational only. Data from SEC EDGAR, may contain errors, is not warranted. The grade ranks reported financial condition and is not a return forecast.