Salesforce, Inc.

CRM

NYSE; business equipment; SIC 7372, Services-Prepackaged Software; CIK 0001108524

C

middle fifth of 469 graded peers in business equipment

rank 259 of 469; percentile 55.1; sampling error 2.3 points; lower is stronger

A B C D E

C, the tortoise



Scoreboard

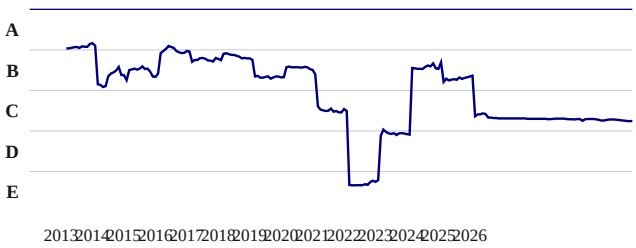
Profitability	C percentile 48.3
Solvency	C/D percentile 59.2
Growth and financing	C percentile 42.8
Reliability	0.94 AUC filers with over $2.67B assets; 95% interval 0.88 to 0.97; 61 events, 2020 to 2025
Peer failure rate	0.52% a year Item 1.03 bankruptcies, same asset band, 2012 to 2025
Size band	over $2.67B assets total assets $112.3B
Standard universe	inside revenue above $1M and assets above $10M
Warnings	none triggered not computable: distress
Inputs computable	12 of 13
Graded from	filings received through Mar 2, 2026 266 days before the rescan; latest periodic filing 10-Q received Aug 27, 2026
Last close	$180.66 2026-11-20; market equity $148.7B; no price enters the letter

Share price, twelve months to the rescan



Split-adjusted close. Each lollipop is a rescan and carries the letter held then.

Letter at every rescan, 2012 to 2026



Sector percentile at each rescan, stronger toward the top; facts filed by each date only.

Business, in the company's words

opening of Item 1 of the 10-K received Mar 2, 2026

Salesforce, Inc. ("Salesforce," the "Company," "we" or "our") is a global leader in customer relationship management ("CRM") technology, helping organizations of any size become agentic enterprises. Founded in 1999, we bring humans, agents, applications, and data together on a trusted, unified platform to unlock growth and innovation. Our artificial intelligence ("AI") powered Agentforce 360 Platform unites our offerings - spanning sales, service, marketing, commerce, collaboration, data management, integration, analytics, IT service, industry verticals and more - on a single, intelligent platform for trusted enterprise execution.

The thirteen inputs

lower percentile is stronger; sleeves and inputs within a sleeve carry equal weight

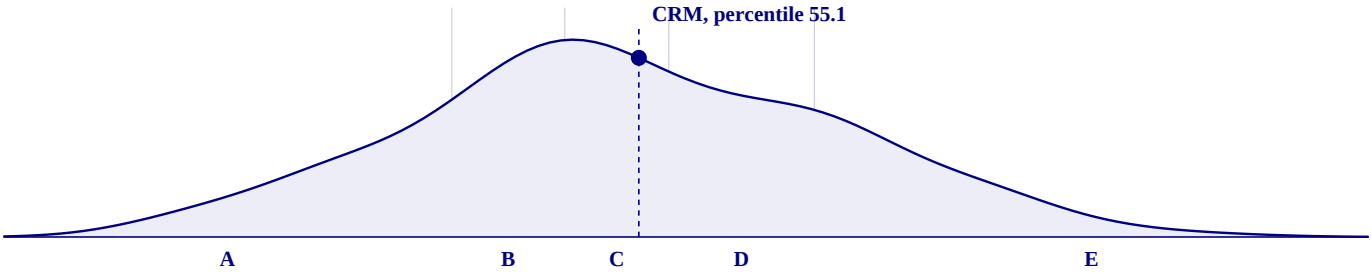
Input	Value	Peer median	Percentile, 0 to 100	Pct	Peers	Period end
Profitability, sleeve percentile 48.3						
Gross profitability	28.7%	29.4%		48.6	513	2026-01-31
Return on invested capital	10.3%	11.2%		50.8	123	2026-01-31
Accruals ratio	(7.0%)	(7.4%)		53.3	566	2026-01-31

Not investment advice. Informational and educational only. Data from SEC EDGAR, may contain errors, is not warranted. The grade ranks reported financial condition and is not a return forecast.

Gross margin stability, five years	1.8 pts	2.3 pts	40.5	406	2026-01-31
Solvency, sleeve percentile 59.2					
Altman Z double-prime	1.79	2.18	48.1	517	2026-01-31
Net debt to EBITDA	0.75x	1.11x	39.4	138	2026-01-31
Interest coverage	not computable	4.90x			
latest aligned inputs end 2019-01-31; latest annual assets end 2026-01-31					
Current ratio	0.76x	1.98x	90.2	600	2026-01-31
Growth and financing, sleeve percentile 42.8					
Revenue growth, three-year compound	9.8%	6.6%	40.0	503	2026-01-31
Free cash flow growth, three-year compound	31.6%	17.4%	30.6	253	2026-01-31
Reinvestment rate	(172.4%)	14.3%	83.5	213	2026-01-31
Asset growth, three years	4.3%	5.0%	50.6	519	2026-01-31
Net share issuance, one year	(4.0%)	0.5%	9.4	404	2026-02-25

Among 469 peers

business equipment; letters are fifths of this list



Composite score of every graded peer, smoothed; vertical rules are the letter band edges; stronger to the left.

Rank	Company	Percentile	Letter	Warnings
254	Skyworks Solutions, Inc. (SWKS)	54.1	C	fortress balance sheet
255	CareCloud, Inc. (CCLD)	54.3	C	fortress balance sheet
256	Broadcom Inc. (AVGO)	54.5	C	
257	Factset Research Systems Inc. (FDS)	54.7	C	
258	Owlet, Inc. (OWLT)	54.9	C	dilution, fortress balance sheet
259	Salesforce, Inc. (CRM)	55.1	C	
260	Hubbell Inc. (HUBB)	55.3	C	
261	Benchmark Electronics Inc. (BHE)	55.6	C	fortress balance sheet
262	TTM Technologies Inc. (TTMI)	55.8	C	
263	Knightscope, Inc. (KSCP)	56.0	C	short runway, fortress balance sheet
264	Espey MFG & Electronics Corp. (ESP)	56.2	C	

What the price implies

at the 2026-11-20 close; none of these enters the grade

Measure	Value	Peer median	Percentile
Twelve-month price change, skipping the latest month	(11.1%)	(2.2%)	42
Distance from 52-week high	(32.2%)	(41.7%)	63
EBIT to enterprise value	4.6%	2.0%	72
Free cash flow yield	9.7%	3.1%	82
Book value to price	0.26	0.31	44
Sales to price	0.28	0.35	44
Composite equity issuance, five years	(13.1%)	4.3%	21
Relative strength against the sector, log excess return	(0.39)	(0.29)	42
Twelve-month failure probability, CHS model	not computable	0.05%	

Not investment advice. Informational and educational only. Data from SEC EDGAR, may contain errors, is not warranted. The grade ranks reported financial condition and is not a return forecast.

Diagnostics

shown on every report; none enters the grade

Measure	Value
Piotroski F-score 7 of 9, period end 2026-01-31	
Return on assets above zero	pass
Operating cash flow above zero	pass
Return on assets improved	pass
Operating cash flow exceeds net income	pass
Long-term leverage fell	fail
Current ratio improved	fail
No new shares issued	pass
Gross margin improved	pass
Asset turnover improved	pass
Cash, filings, liquidity	
Cash and equivalents	$8.3B
Operating cash flow, four quarters	$15.8B
Months of runway	not finite
Days since last periodic filing	88 (10-Q received Aug 27, 2026)
Median daily dollar volume, 63 sessions	$2.0B

Sources

every fact behind the inputs; each row links to its filing index on sec.gov

#	Concept	XBRL tag	Value	Period end	Received	Form	Accession
1	gross profit	us-gaap:GrossProfit	$32.3B	2026-01-31	2026-03-02	10-K	26-000060
2	assets	us-gaap:Assets	$112.3B	2026-01-31	2026-03-02	10-K	26-000060
3	operating income	us-gaap:OperatingIncomeLoss	$8.3B	2026-01-31	2026-03-02	10-K	26-000060
4	pretax income	us-gaap:IncomeLossFromContinuingOperationsBeforeInc...	$9.5B	2026-01-31	2026-03-02	10-K	26-000060
5	income tax	us-gaap:IncomeTaxExpenseBenefit	$2.1B	2026-01-31	2026-03-02	10-K	26-000060
6	total debt	us-gaap:LongTermDebt	$14.4B	2026-01-31	2026-03-02	10-K	26-000060
7	book equity	us-gaap:StockholdersEquity	$59.1B	2026-01-31	2026-03-02	10-K	26-000060
8	cash	us-gaap:CashAndCashEquivalentsAtCarryingValue	$7.3B	2026-01-31	2026-03-02	10-K	26-000060
9	total debt	us-gaap:LongTermDebt	$8.4B	2025-01-31	2026-03-02	10-K	26-000060
10	book equity	us-gaap:StockholdersEquity	$61.2B	2025-01-31	2026-03-02	10-K	26-000060
11	cash	us-gaap:CashAndCashEquivalentsAtCarryingValue	$8.8B	2025-01-31	2026-03-02	10-K	26-000060
12	net income	us-gaap:NetIncomeLoss	$7.5B	2026-01-31	2026-03-02	10-K	26-000060
13	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	$15.0B	2026-01-31	2026-03-02	10-K	26-000060
14	assets	us-gaap:Assets	$102.9B	2025-01-31	2026-03-02	10-K	26-000060
15	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$41.5B	2026-01-31	2026-03-02	10-K	26-000060
16	gross profit	us-gaap:GrossProfit	$29.3B	2025-01-31	2026-03-02	10-K	26-000060
17	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$37.9B	2025-01-31	2026-03-02	10-K	26-000060
18	gross profit	us-gaap:GrossProfit	$26.3B	2024-01-31	2026-03-02	10-K	26-000060
19	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$34.9B	2024-01-31	2026-03-02	10-K	26-000060
20	gross profit	us-gaap:GrossProfit	$23.0B	2023-01-31	2025-03-05	10-K	25-000006
21	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$31.4B	2023-01-31	2025-03-05	10-K	25-000006
22	gross profit	us-gaap:GrossProfit	$19.5B	2022-01-31	2024-03-06	10-K	24-000005
23	revenue	us-gaap:RevenueFromContractWithCustomerExcludingA...	$26.5B	2022-01-31	2024-03-06	10-K	24-000005
24	current assets	us-gaap:AssetsCurrent	$28.2B	2026-01-31	2026-03-02	10-K	26-000060
25	current liabilities	us-gaap:LiabilitiesCurrent	$37.1B	2026-01-31	2026-03-02	10-K	26-000060
26	retained earnings	us-gaap:RetainedEarningsAccumulatedDeficit	$22.2B	2026-01-31	2026-03-02	10-K	26-000060
27	liabilities	us-gaap:Liabilities	$53.2B	2026-01-31	2026-03-02	10-K	26-000060
28	depreciation amortization	us-gaap:DepreciationDepletionAndAmortization	$1.2B	2026-01-31	2026-03-02	10-K	26-000060
29	operating income	us-gaap:OperatingIncomeLoss	$535.0M	2019-01-31	2021-03-17	10-K	22-000008
30	interest expense	us-gaap:InterestExpense	$154.0M	2019-01-31	2019-03-08	10-K	19-000009
31	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	$594.0M	2026-01-31	2026-03-02	10-K	26-000060

Not investment advice. Informational and educational only. Data from SEC EDGAR, may contain errors, is not warranted. The grade ranks reported financial condition and is not a return forecast.

32	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	$13.1B	2025-01-31	2026-03-02	10-K	26-000060
33	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	$658.0M	2025-01-31	2026-03-02	10-K	26-000060
34	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	$10.2B	2024-01-31	2026-03-02	10-K	26-000060
35	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	$736.0M	2024-01-31	2026-03-02	10-K	26-000060
36	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	$7.1B	2023-01-31	2025-03-05	10-K	25-000006
37	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	$798.0M	2023-01-31	2025-03-05	10-K	25-000006
38	current assets	us-gaap:AssetsCurrent	$29.7B	2025-01-31	2026-03-02	10-K	26-000060
39	current liabilities	us-gaap:LiabilitiesCurrent	$28.0B	2025-01-31	2026-03-02	10-K	26-000060
40	assets	us-gaap:Assets	$99.8B	2024-01-31	2025-03-05	10-K	25-000006
41	assets	us-gaap:Assets	$98.8B	2023-01-31	2024-03-06	10-K	24-000005
42	shares outstanding	dei:EntityCommonStockSharesOutstanding	923,000,000	2026-02-25	2026-03-02	10-K	26-000060
43	shares outstanding	dei:EntityCommonStockSharesOutstanding	961,000,000	2025-02-28	2025-03-05	10-K	25-000006

Not investment advice. Informational and educational only. Data from SEC EDGAR, may contain errors, is not warranted. The grade ranks reported financial condition and is not a return forecast.