

Twilio Inc. (TWLO)

NYSE; business equipment; SIC 7372, Services-Prepackaged Software; CIK 0001447669

Twilio Inc.
TWLO; business equipment

Grade	B A B C D E second fifth of 497 graded peers percentile 34.1; sampling error 2.2 points; lower is stronger
Rank	170 of 497
Profitability	C percentile 48.1
Solvency	B percentile 32.1
Growth and financing	C percentile 51.3
Reliability	0.94 AUC filers with over \$2.67B assets; 95% interval 0.88 to 0.97; 61 events, 2020 to 2025
Peer failure rate	0.52% a year Item 1.03 bankruptcies, same asset band, 2012 to 2025
Size band	over \$2.67B assets total assets \$9.8B
Standard universe	inside revenue above \$1M and assets above \$10M
Warnings	none active not computable: distress
Inputs computable	10 of 14
Graded from	filings received through Feb 24, 2026 227 days before the rescans; latest periodic filing 10-Q received Aug 7, 2026
Last close	\$275.79 2026-10-08; market equity \$42.4B
Price used in grade	None



B, the elk
second fifth of its sector; letters are fifths of the 497 graded peers

Share price, twelve months to the rescans
split-adjusted close; the letter is fixed at the rescans that set it



Rescans on file: A from Mar 21, 2021, C from Mar 21, 2025, B from Mar 21, 2026

Letter at every rescans

Jan 21, 2012 to Oct 9, 2026; sector percentile, stronger toward the top; facts filed by each date only



Business, in the company's words

opening of Item 1 of the 10-K received Feb 24, 2026

We envision a world in which every digital interaction is amazing. By combining our leading communications capabilities with rich contextual data and artificial intelligence ("AI"), we provide the infrastructure for businesses of all sizes to revolutionize how they engage with their customers by delivering seamless, trusted, and personalized customer experiences at scale.

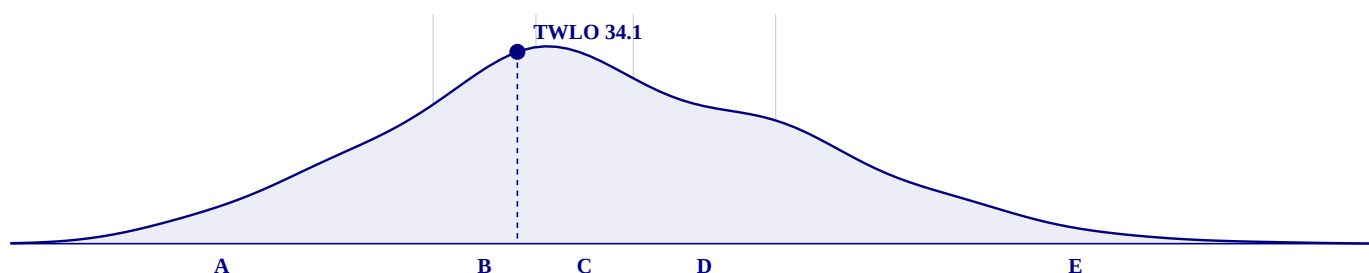
The fourteen inputs

lower percentile is stronger; equal-weighted sleeves

Input	Percentile, 0 to 100	Value	Peer median	Percentile	Peers	Period end
Profitability, sleeve percentile 48.1						
Gross profitability		25.4%	28.5%	52.2	558	2025-12-31
Return on invested capital		1.2%	10.9%	77.8	136	2025-12-31
Accruals ratio		(9.9%)	(7.4%)	41.9	621	2025-12-31
Gross margin stability, five years		1.2 pts	2.4 pts	20.3	429	2025-12-31
Solvency, sleeve percentile 32.1						
Twelve-month failure probability		not computable	0.05%			latest liabilities, cash plus short-term investments, book equity, and shares are required
Altman Z double-prime		3.34	2.18	32.9	566	2025-12-31
Net debt to EBITDA		0.88x	1.11x	40.4	147	2025-12-31
Interest coverage		not computable	3.77x			one or more required annual facts are missing
Current ratio		4.03x	2.02x	22.9	666	2025-12-31
Growth and financing, sleeve percentile 51.3						
Revenue growth, three-year compound		9.8%	6.4%	40.2	538	2025-12-31
Free cash flow growth, three-year compound		not computable	17.2%			current FCF must be positive and base FCF must exceed \$100,000
Reinvestment rate		not computable	14.3%			NOPAT must exceed \$100,000
Asset growth, three years		(8.0%)	5.0%	80.1	563	2025-12-31
Net share issuance, one year		(0.7%)	0.5%	33.5	407	2026-02-10

Among 497 peers

business equipment; letters are fifths of this list



Composite score of every graded peer, smoothed; vertical rules are the letter band edges; stronger to the left.

Rank	Company	Percentile	Letter	Warnings
165	Veralto Corp. (VLTO)	33.1	B	
166	Coursera, Inc. (COUR)	33.3	B	
167	Celestica Inc. (CLS)	33.5	B	
168	Paylocity Holding Corp. (PCTY)	33.7	B	fortress balance sheet

169	Extreme Networks Inc. (EXTR)	33.9	B fortress balance sheet
170	Twilio Inc. (TWLO) <	34.1	B
171	Texas Instruments Inc. (TXN)	34.3	B
172	Factset Research Systems Inc. (FDS)	34.5	B
173	Egain Corp. (EGAN)	34.7	B
174	Verisign Inc/Ca (VRSN)	34.9	B fortress balance sheet
175	Kewaunee Scientific Corp. (KEQU)	35.1	B

What the price implies

at the 2026-10-08 close; none enters the grade

Measure	Value	Peer median	Percentile
Twelve-month price change, skipping the latest month	135.4%	2.2%	94
Distance from 52-week high	(8.5%)	(30.0%)	81
EBIT to enterprise value	0.4%	1.5%	40
Free cash flow yield	(0.2%)	2.7%	24
Book value to price	0.21	0.23	47
Sales to price	0.12	0.30	24
Composite equity issuance, five years	not computable	3.9%	
Relative strength against the sector, log excess return	0.57	(0.26)	94

Diagnostics

not in the grade

Measure	Value
Piotroski F-score 6 of 9, period end 2025-12-31	
Return on assets above zero	pass
Operating cash flow above zero	pass
Return on assets improved	pass
Operating cash flow exceeds net income	pass
Long-term leverage fell	fail
Current ratio improved	fail
No new shares issued	pass
Gross margin improved	fail
Asset turnover improved	pass
Cash, filings, liquidity	
Cash and equivalents	\$823.3M
Operating cash flow, four quarters	\$1.1B
Months of runway	not finite
Days since last periodic filing	63 (10-Q received Aug 7, 2026)
Median daily dollar volume, 63 sessions	\$460.8M

Sources

each row links to the filing index on sec.gov

#	Concept	XBRL tag	Value	Period end	Received	Form	Accession
1	gross profit	us-gaap:GrossProfit	\$2.5B	2025-12-31	2026-02-24	10-K	0001447669-26-000021
2	assets	us-gaap:Assets	\$9.8B	2025-12-31	2026-02-24	10-K	0001447669-26-000021
3	operating income	us-gaap:OperatingIncomeLoss	\$157.8M	2025-12-31	2026-02-24	10-K	0001447669-26-000021
4	pretax income	us-gaap:IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsDeductibleItems	\$55.4M	2025-12-31	2026-02-24	10-K	0001447669-26-000021
5	income tax	us-gaap:IncomeTaxExpenseBenefit	\$21.3M	2025-12-31	2026-02-24	10-K	0001447669-26-000021
6	total debt	us-gaap:LongTermDebt	\$992.3M	2025-12-31	2026-02-24	10-K	0001447669-26-000021
7	book equity	us-gaap:StockholdersEquity	\$7.8B	2025-12-31	2026-02-24	10-K	0001447669-26-000021
8	cash	us-gaap:CashAndCashEquivalentsAtCarryingValue	\$682.3M	2025-12-31	2026-02-24	10-K	0001447669-26-000021
9	total debt	us-gaap:LongTermDebt	\$990.6M	2024-12-31	2026-02-24	10-K	0001447669-26-000021
10	book equity	us-gaap:StockholdersEquity	\$8.0B	2024-12-31	2026-02-24	10-K	0001447669-26-000021
11	cash	us-gaap:CashAndCashEquivalentsAtCarryingValue	\$421.3M	2024-12-31	2026-02-24	10-K	0001447669-26-000021
12	net income	us-gaap:NetIncomeLoss	\$33.8M	2025-12-31	2026-02-24	10-K	0001447669-26-000021

13	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	\$1.0B	2025-12-31	2026-02-24	10-K	0001447669-26-000021
14	assets	us-gaap:Assets	\$9.9B	2024-12-31	2026-02-24	10-K	0001447669-26-000021
15	revenue	us-gaap:RevenueFromContractWithCustomerExcludingAssessedTax	\$5.1B	2025-12-31	2026-02-24	10-K	0001447669-26-000021
16	gross profit	us-gaap:GrossProfit	\$2.3B	2024-12-31	2026-02-24	10-K	0001447669-26-000021
17	revenue	us-gaap:RevenueFromContractWithCustomerExcludingAssessedTax	\$4.5B	2024-12-31	2026-02-24	10-K	0001447669-26-000021
18	gross profit	us-gaap:GrossProfit	\$2.0B	2023-12-31	2026-02-24	10-K	0001447669-26-000021
19	revenue	us-gaap:RevenueFromContractWithCustomerExcludingAssessedTax	\$4.2B	2023-12-31	2026-02-24	10-K	0001447669-26-000021
20	gross profit	us-gaap:GrossProfit	\$1.8B	2022-12-31	2025-02-26	10-K	0001447669-25-000035
21	revenue	us-gaap:RevenueFromContractWithCustomerExcludingAssessedTax	\$3.8B	2022-12-31	2025-02-26	10-K	0001447669-25-000035
22	gross profit	us-gaap:GrossProfit	\$1.4B	2021-12-31	2024-02-27	10-K	0001447669-24-000034
23	revenue	us-gaap:RevenueFromContractWithCustomerExcludingAssessedTax	\$2.8B	2021-12-31	2024-02-27	10-K	0001447669-24-000034
24	current assets	us-gaap:AssetsCurrent	\$3.6B	2025-12-31	2026-02-24	10-K	0001447669-26-000021
25	current liabilities	us-gaap:LiabilitiesCurrent	\$887.0M	2025-12-31	2026-02-24	10-K	0001447669-26-000021
26	retained earnings	us-gaap:RetainedEarningsAccumulatedDeficit	-\$8.3B	2025-12-31	2026-02-24	10-K	0001447669-26-000021
27	liabilities	us-gaap:Liabilities	\$1.9B	2025-12-31	2026-02-24	10-K	0001447669-26-000021
28	depreciation amortization	us-gaap:DepreciationDepletionAndAmortization	\$195.4M	2025-12-31	2026-02-24	10-K	0001447669-26-000021
29	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	-\$58.2M	2021-12-31	2024-02-27	10-K	0001447669-24-000034
30	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	\$46.0M	2021-12-31	2022-02-22	10-K	0001447669-22-000049
31	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	\$32.7M	2020-12-31	2023-02-27	10-K	0001447669-23-000049
32	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	\$25.8M	2020-12-31	2022-02-22	10-K	0001447669-22-000049
33	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	\$14.0M	2019-12-31	2022-02-22	10-K	0001447669-22-000049
34	capital expenditure	us-gaap:PaymentsToAcquireProductiveAssets	\$45.4M	2019-12-31	2020-03-02	10-K	0001447669-20-000045
35	operating cash flow	us-gaap:NetCashProvidedByUsedInOperatingActivities	\$8.0M	2018-12-31	2021-02-26	10-K	0001447669-21-000070
36	capital expenditure	us-gaap:PaymentsToAcquirePropertyPlantAndEquipment	\$5.1M	2018-12-31	2021-02-26	10-K	0001447669-21-000070
37	depreciation amortization	us-gaap:DepreciationDepletionAndAmortization	\$258.4M	2021-12-31	2024-02-27	10-K	0001447669-24-000034
38	operating income	us-gaap:OperatingIncomeLoss	-\$915.6M	2021-12-31	2024-02-27	10-K	0001447669-24-000034
39	pretax income	us-gaap:IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordina	\$950.9M	2021-12-31	2024-02-27	10-K	0001447669-24-000034
40	income tax	us-gaap:IncomeTaxExpenseBenefit	-\$11.0M	2021-12-31	2024-02-27	10-K	0001447669-24-000034
41	current assets	us-gaap:AssetsCurrent	\$5.9B	2021-12-31	2023-02-27	10-K	0001447669-23-000049
42	current liabilities	us-gaap:LiabilitiesCurrent	\$703.5M	2021-12-31	2023-02-27	10-K	0001447669-23-000049
43	current assets	us-gaap:AssetsCurrent	\$3.4B	2020-12-31	2022-02-22	10-K	0001447669-22-000049
44	current liabilities	us-gaap:LiabilitiesCurrent	\$448.3M	2020-12-31	2022-02-22	10-K	0001447669-22-000049
45	assets	us-gaap:Assets	\$11.6B	2023-12-31	2025-02-26	10-K	0001447669-25-000035
46	assets	us-gaap:Assets	\$12.6B	2022-12-31	2024-02-27	10-K	0001447669-24-000034
47	shares outstanding	dei:EntityCommonStockSharesOutstanding	151,513,999	2026-02-10	2026-02-24	10-K	0001447669-26-000021
48	shares outstanding	dei:EntityCommonStockSharesOutstanding	152,633,605	2025-02-14	2025-02-26	10-K	0001447669-25-000035